

How does Cyber Crucible help me control cybersecurity spending and vendor contracts?

Short answer: Cyber Crucible does not necessarily lower your total security budget, but it gives you more control over how that budget is spent by letting you separate ransomware and data-theft prevention from monitoring and response services—so you can choose and hold accountable the vendor that handles the latter.

The Hidden Cost of Bundled SOC Services

Many organizations pay significant sums to a hosted security operations center (SOC) that comes bundled with an EDR or XDR platform. The challenge with this arrangement is that the customer typically has little insight into how attentive or effective that monitoring team actually is. There is no easy way to measure response quality, staff engagement, or how seriously your account is prioritized. You are essentially trusting that the service behind the scenes is performing well, without a practical way to verify it.

Separating Prevention from Monitoring

Cyber Crucible focuses specifically on the prevention side of endpoint protection—stopping ransomware, data theft, and identity theft before damage occurs. Because prevention is handled independently, organizations are no longer locked into a single bundled provider for both prevention and monitoring. This means you can select your own managed detection and response (MDR) provider, MSSP, or even rely on your internal team for ongoing monitoring and response.

Regaining Control Over Vendor Accountability

This separation matters because it restores your ability to negotiate and enforce clear service level agreements with the vendors you choose. You can evaluate responsiveness, measure performance,

and hold suppliers accountable in ways that aren't possible when prevention and monitoring are locked together under one contract. In short, the value isn't just technical defense against attackers—it's regaining oversight and control over your own vendor relationships, contracts, and the quality of service you are paying for.

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